



Broadband prices get healthy

Tuesday 23 February 2004

Westnet is excited to announce the release of a new entry level ADSL plan.

The new "Lite" 256k/64k ADSL plan is priced at \$29.95* and offers 200 MB of downloads, with an excess rate of 10 cents per megabyte capped at \$59.95*. Westnet's \$29.95 plan is available with no contract and has a significantly cheaper excess rate than that of competitors. Once customers reach the \$59.95 cap their connection is slowed to 72kbps.

"This is a very exciting time for the industry filled with new growth opportunities. However, it is also the time for service providers to take on more social responsibility and protect their members. It is often the case that members that are new to broadband unintentionally increase their usage therefore we feel it is important to protect our members from incurring large excess bills." says Mr. Peter Brown, Westnet Managing Director.

"People that gain access to broadband services realise the great potential of the Internet. We are happy to be able to compete in this market and to offer this breakthrough price along with other providers", says Mr. Brown.

*Metro only. Regional customers add \$8.00, excess capped at \$67.90.

About Westnet

Westnet Internet Services have been voted number one in the recent Australian Broadband Survey 2003 conducted by a leading broadband community site whirlpool.net.au. Westnet services over 50,000 customers nationally and has an extensive network of customer service agents in NSW, VIC, QLD, SA, WA and NT.

The pricing is effective immediately, for more information please contact

Alex Chagoubatov
Marketing Team
Westnet Internet Services
Phone (08) 6263 6300
Mobile 0405 435 419
Fax (08) 6263 6366
Email [Alex Chagoubatov](mailto:Alex.Chagoubatov@westnet.com.au)
Web www.Westnet.com.au

Westnet Internet Services

Level 7 Central Park, 152 St Georges Terrace, Perth WA 6000 • GPO. Box C121, Perth WA 6839
Telephone (08) 9218 2600 • Facsimile (08) 9218 2666 • Sales 13 19 60 • Support 1300 786 068 • Accounts 1300 855 006

www.westnet.com.au